

## **Credit control – temporary (12 months)**

### **Purpose of the job:**

The Credit Controller is accountable for cash collection and credit risk assessment of customers' portfolios in the EMEA region, in a business exposed to substantial credit risks.

The successful candidate will develop a strong knowledge about his/her customers, following up on their payment behavior and financial situation while getting familiar with OC businesses, products and commercial strategies.

He/she will work in close collaboration with Sales Managers and Customer Service to ensure that his/her risk assessment helps support profitable business and sustainable growth.

### **Job contents:**

#### **1. Responsibility 1: Handle independently the EMEA customer portfolios**

- Full accountability for all tasks related to customer portfolio (from account creation, to order release, follow up with Sales Manager on business volumes, monitoring of Accounts Receivables)
- ensure timely collection and obtain status of overdue payments
- monitor proper and timely application of payments
- organize monthly calls and portfolio performance presentations

#### **2. Responsibility 2: Credit risk monitoring**

- Submit credit limit requests to insurance company, act upon instructions received (SOX compliance)
- Find compromise with the Sales Managers in case of declined or partial insurance coverage, liaise with Credit Analysts / Manager, suggest alternatives, provide guidance based on payment history
- Participate to payment terms discussions and provide recommendations based on customers' risk profile, evaluation of their profitability and strategic importance of the customers

### **3. Responsibility 3 : Develop and maintain constructive and cooperative working relationships with the Sales Organization and Customer Service**

- Work in close collaboration with Sales Managers to anticipate credit limits calculations based on business forecast, follow-up on margins and commercial strategies
- Interact with Customer Service to ensure smooth order release
- Travel for customer visits and attend Sales Meeting if needed

#### **Requirements:**

##### **EXPERIENCE**

- Education in Finance, Management or Accounting
- A minimum of 2 years experience in Credit
- Experience in operating in a multi-cultural matrix environment
- SAP knowledge is a plus

##### **KNOWLEDGE AND SKILLS**

- Interpersonal skills to build strong relationships
- Sound planning and organizing skills
- Able to understand the big picture and think strategically
- IT literate: Excel, Word, Windows 7 based programs
- Fluent in English
- Italian and French required as additional languages
- Any other European language is a strong plus
- Ability to cope with deadlines and to multi-task
- Team Player

##### **ABILITIES AND PERSONAL CHARACTERISTICS**

- Analytical
- Attention to details
- Results driven
- Stress resistant
- Self starter with proactive approach
- Cultural awareness and sensitivity
- High integrity

**Job location:** Tessengerlo

**Contact person regarding the open position:** Nathalie Vinck

**Deadline for delivering applications:** July 16th 2019